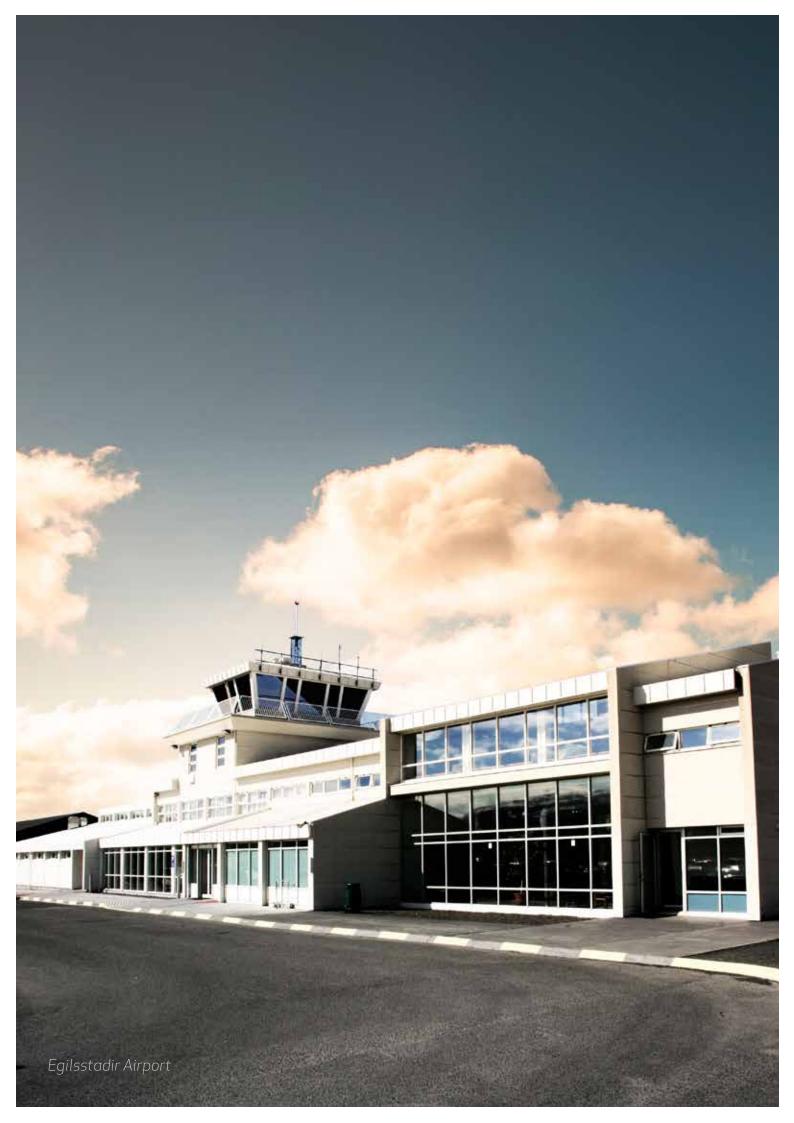


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## CHAIRMAN'S STATEMENT

Isavia's Board of Directors, which was elected at the Annual General Meeting on 2 May 2013, consists of Arnbjörg Sveinsdóttir, Town Councillor and Deputy Member of Parliament, Ólöf Kristín Sveinsdóttir, retail manager, Jón Nordfjörd, chief executive, Ragnar Óskarsson, upper secondary school teacher, and Thórólfur Árnason, engineer.

The Alternate Directors elected were Hjörtur M. Gudbjartsson, Jóhanna Harpa Árnadóttir, Ólafur Sveinsson, Sigrún Pálsdóttir and Sigurbjörn Trausti Vilhjálmsson.

Re-elected were Mr Árnason as Chairman of the Board and Mr Óskarsson as Vice-Chairman.

The Board met 13 times during the year, with regular meetings held on the first Thursday of each month. All Alternate Directors were called to the December meeting to discuss the 2014 operating budget and to the meeting on 26. March 2014 to review and discuss the 2013 annual financial statements.

Most Board meetings were held at Isavia's offices at Reykjavik International Airport and Keflavik International Airport. The Board also met once at the Air/Ground Communications Centre in Reykjavik and once in the town of Akureyri in northern Iceland, in keeping with our policy to annually visit and hold meetings at the company's main operating locations around the country. In Akureyri, we met with the airport's staff and the District Manager for airports in North and East Iceland and familiarised ourselves with the airport's operations, infrastructure development and investments. At the Communications Centre in Reykjavik, we were informed on the Centre's activities by the Head of Department, Hallgrímur Sigurðsson.

2013 was another record-breaking year in passenger traffic at Keflavik International Airport, with passengers totalling approximately 2,750,000. This represents a 15.6% year-on-year increase, exceeding projections by 5.8%. The 2014 projections are for an additional 18% increase.

This massive growth in passenger volumes at Keflavik Airport and the Leif Eiriksson Air Terminal poses challenges in dealing with traffic at peak service hours. The solution is a delicate task involving phased investment in buildings, airport aprons and technical systems while at the same time optimising the use of existing facilities, which are unused for much of each 24-hour period. An important consideration here is that infrastructure development is cost-intensive and leads to higher operating expenses. The cost will be paid by the airport's users in the form of higher airport charges, in addition to which retail income from the terminal will play an important role.

To better manage the retail areas' development and growth, the Board decided to launch a prequalification procedure for retail and food-andbeverage outlets in the departures hall to open up the market, stimulate competition and increase services to passengers. The decision was also made to undertake major restructuring of services, which is scheduled for completion in spring 2015. The passenger mix at Keflavik Airport has changed significantly with the growing influx of foreign passengers, making it important for us to select the right service partners. We enlisted the assistance of well-respected foreign consultants and designers specialised in the operation and organisation of in-terminal retail activities, who submitted excellent proposals. The first presentation of the pre-qualification process took place at an open meeting on 19 March 2014.

Our investment plans for Keflavik Airport include expanding the terminal building and increasing baggage handling system productivity and the number of aircraft stands from 14 to a total of 19-20 by 2016, which will boost throughput at peak hours by 40%. The estimated cost of this investment is ISK 6-7 billion, which will be spread over the years 2013 to 2016.

A new seasonal tariff for Keflavik Airport will take effect on 1 November 2014 and is designed to better co-ordinate our fees with services provided and raise the terminal's utilisation rate outside the traditional tourist season. The cost of using the airport will be lower in winter than in summer, thereby supporting efforts to promote off-season tourism, such as the Inspired by Iceland marketing campaign. Airport charges will be based solely on services provided and a departure tax will be collected from all passengers passing through the airport, whether leaving the country or transiting.

The situation regarding Iceland's domestic airport system, which is operated by Isavia on a contractor basis for the Icelandic government under a service agreement with the Ministry of the Interior, presents us with particular challenges that are a cause for concern for all those involved. Financial resources allocated to necessary maintenance and investment in the system are limited, or barely sufficient for its day-to-day operations. Moreover, the future of Reykjavik Airport - and thereby of the domestic aviation system in its current form - is subject to great uncertainty due to local planning issues, which limits our own planning horizon to six years. A new socio-economic analysis of Iceland's domestic airports shows that only a very small number of them are macroeconomically cost-effective and that these are the largest ones. I hope that this analysis will prove useful for the formulation of a government policy on the future of the domestic airport system. Such a policy is clearly needed to prioritise the use of public money during these challenging fiscal times.

The future of Reykjavik Airport has long been a bone of contention, a regular criticism being a lack of air transport services for the regions and rural areas. Stakeholders and interested parties have repeatedly attempted to engage Isavia in this debate, in which the company has no part and which is a matter of government policy. In this context, it is fundamental that reporting on the company's stance be accurate and that it receives support from the government to carry out the role entrusted to it, which is to operate airports and air navigation services in a responsible and cost-effective manner in accordance with government decisions and appropriations. Needless to say, the Board and Isavia's employees are always happy to provide expert advice on the technical, economic and safety aspects of air transport services in Iceland.

Our international air navigation services have also been growing, with air traffic in our control area up by 7.7% in 2013. The largest part of this traffic is overflights managed by Isavia under an agreement with the International Civil Aviation Organisation (ICAO). Part of the agreement extends to air navigation services over Greenland and the Faroe Islands, which are currently reviewing the future of this arrangement. It is important to exercise vigilance over the future of this service, which is recognised by its users for quality and cost-efficiency. A reduction of the control area would entail inefficiencies and increased costs for users.

Preparations are underway to add an extension to our Area Control Centre building at Reykjavik Airport and relocate the Air/Ground Communications Centre under the same roof, with construction scheduled to commence in autumn 2014. The cost of this project will be approximately ISK 1 billion, which will be spread over the next two years and paid by the users on a cost basis. Enlarged and improved premises will no doubt strengthen the Area Control Centre and its time-honoured services to the growing air traffic over the North Atlantic.

We delivered a strong financial performance in 2013. The group's total income was ISK 19.8 billion. Earnings before interest, taxes, depreciation, and amortisation (EBITDA) were about ISK 4.4 billion, or 22.3% of income, and after-tax profit was approximately ISK 3.2 billion. Cash generation was sufficient to pay down long-term debts and to fund the infrastructure projects that the company found necessary to launch last year, leaving a cash position of approximately ISK 2.7 billion at year-end. The company is thus in a strong financial position and has considerable investment capacity. However, the large scale of our planned projects will require substantial borrowing. The Board has already approved borrowing of up to ISK 5 billion for productivity-enhancing development at Keflavik Airport, the first time that this is needed since 2007. Preparation for this borrowing has begun, with financial companies in Iceland and overseas already expressing interest in the project.

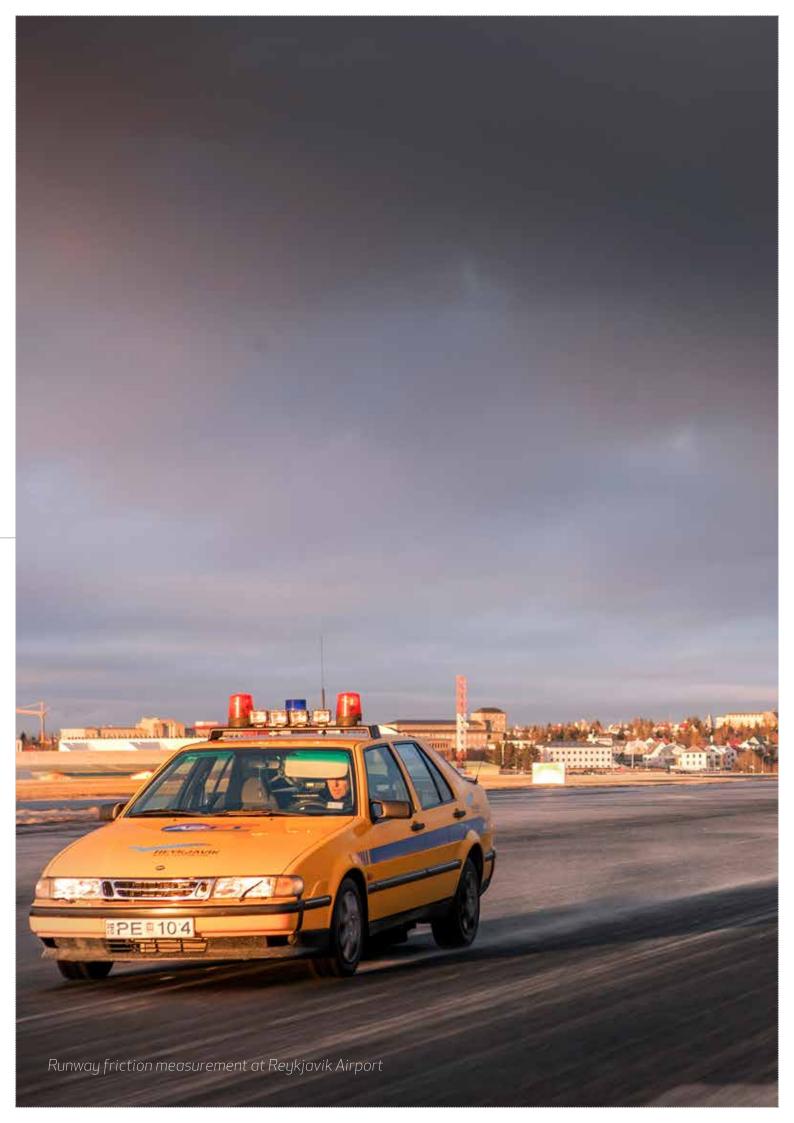
Isavia plays a key role in the current upsurge in Iceland's tourism industry and is making a major contribution to enabling the country to receive a constantly growing influx of foreign tourists. The period ahead is one of large-scale investment and infrastructure development at Keflavik Airport, which Isavia will carry through with vigour and commitment whilst keeping efficiency, security and safety as top priorities.

I would like to thank the Board, the Managing Director, Björn Óli Hauksson, and the entire staff at Isavia for their excellent work and co-operation over the past operating year.

On behalf of the Board of Directors of Isavia, Thórólfur Árnason, Chairman of the Board



Isavia's Board of Directors and Managing Director, from left to right: Ragnar Óskarsson, Jón Nordfjörd, Arnbjörg Sveinsdóttir, Björn Óli Hauksson, Ólöf Kristín Sveinsdóttir and Thórólfur Árnason



### DIVISIONS

Our activities are divided into four core segments: Air Navigation Services; Airport & Infrastructure; Keflavik International Airport; and the Leif Eiriksson Air Terminal. We also have four support divisions: Development & Administration; Human Resources & Performance; Finance; and Standards & Quality Management. The heads of the core and support divisions together with the Managing Director, Björn Óli Hauksson, comprise the Executive Committee.

**Air Navigation Services** provides air traffic control and other air navigation services for domestic and international flights, covering a large area over the North Atlantic Ocean. The Iceland Air Traffic Control Area is among the largest in the world, totalling approximately 5.4 million square kilometres.

**Airport & Infrastructure** operates and maintains all government-owned airports and landing strips in Iceland except for Keflavik International Airport, including runways and other infrastructure, airfield lighting and machinery as well as being responsible for aviation security.

The division's infrastructure service provides specialised construction and maintenance support to other divisions.

**Keflavik International Airport** handles the day-today operation, monitoring and maintenance of aircraft operating areas and other airport infrastructure, fire and rescue services, vehicle and machinery maintenance, the airport's visual navigation equipment and jet aircraft arresting gear, bird and animal control, apron management, slot allocation and airport cleaning.

The Leif Eiriksson Air Terminal is responsible for the operation, maintenance and development of the Keflavik International Airport terminal, including shops offering tax-free goods in the airport area, aviation security, support to service partners in the ter-

minal and services relating to airline operations, as well as other activities necessary within the airport security-restricted area.

**Development & Administration** is a support unit to the Board of Directors, Managing Director and the operating divisions. It is responsible for policy formulation and co-ordination of the operating divisions, including marketing and corporate communications, strategic and business development, legal affairs, corporate governance, government relations, planning, international obligations, the co-ordination of aviation security and airports and various administrative work relating to the boards of directors of subsidiaries.

**Human Resources & Performance** manages HR functions, including professional development, training and education, occupational safety and health, payroll processing, wage agreements, internal communications, strategy implementation and performance evaluation

The Finance division operates across all the operating divisions, providing them a wide range of administrative, accounting, treasury management and funding support as well as purchasing and IT services.

**Standards & Quality Management** has charge of overall planning and co-ordination of the company's safety and quality policies as well as its environmental programme.



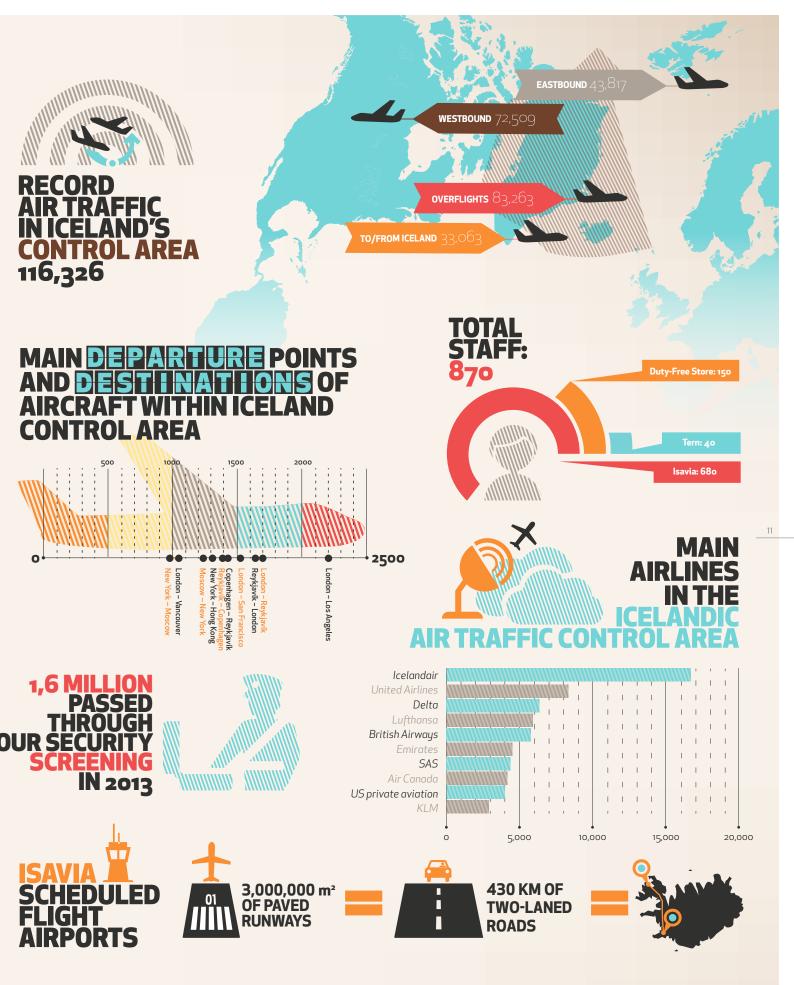
Isavia's Executive Committee, from left to right: Elín Árnadóttir, Hlynur Sigurdsson, Thröstur Söring, Sveinbjörn Indridason, Helga R. Eyjólfsdóttir, Haukur Hauksson, Björn Óli Hauksson, Managing Director, Sigurdur Ólafsson and Ásgeir Pálsson

GJÖGUR

THINGEYRI .

GRÍMSEY

THÓRSHÖFN



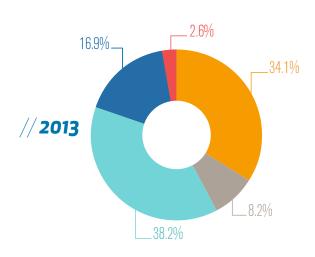
THERE ARE 6,800 LIGHT BULBS AT ISAVIA'S SCHEDULED FLIGHT AIRPORTS

# FINANCIAL HIGHLIGHTS

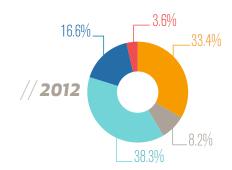
| FROM THE CONSOLIDATED STATE-<br>MENT OF COMPREHENSIVE INCOME | 2013   | 2012   | 2011   | 2010   |
|--|--------|--------|--------|--------|
| Income   | 19,810 | 18,397 | 16,511 | 14,136 |
| EBITDA   | 4,470  | 3,823  | 3,653  | 3,045  |
| EBIT   | 2,818  | 2,396  | 2,302  | 1,723  |
| Financial income/expenses                                    | 1,200  | -1,465 | -1,542 | 843    |
| Pre-tax profit   | 4,018  | 932    | 760    | 2,567  |
| Operating profit   | 3,217  | 738    | 604    | 2,125  |
| FROM THE CONSOLIDATED STATE-<br>MENT OF FINANCIAL POSITION   |        |        |        |        |
| Property, plant and equipment                                | 23,179 | 21,784 | 21,615 | 22,017 |
| Assets   | 34,511 | 33,390 | 32,520 | 32,069 |
| Equity   | 14,864 | 11,647 | 10,917 | 10,302 |
| Interest-bearing liabilities                                 | 14,609 | 17,397 | 17,728 | 18,348 |
| Current ratio  | 1.24   | 1.26   | 1.21   | 1.01   |
| FROM THE CONSOLIDATED STATE-                                 |        |        |        |        |
| MENT OF CASH FLOWS   |        |        |        |        |
| Operating activities   | 4,032  | 3,535  | 3,545  | 1,590  |
| Investing activities   | -2,966 | -1,730 | -725   | -715   |
| Financing activities   | -1,324 | -1,362 | -1,721 | -1,247 |
| Cash and cash equivalents at end of period                   | 2,730  | 3,026  | 2,609  | 1,506  |
| FINANCIAL RATIOS   |        |        |        |        |
| Contribution margin  | 23%    | 21%    | 22%    | 22%    |
| Profit margin on operating revenue                           | 16%    | 4%     | 4%     | 15%    |
| Rate of return on assets                                     | 0.58   | 0.56   | 0.51   | 0.43   |
| Return on equity   | 24%    | 7%     | 6%     | 23%    |
| Earnings per share   | 0.58   | 0.13   | 0.11   | 0.38   |
| Equity ratio   | 43%    | 35%    | 34%    | 32%    |
| Average number of positions                                  | 848    | 790    | 729    | 707    |

Amounts in ISK millions

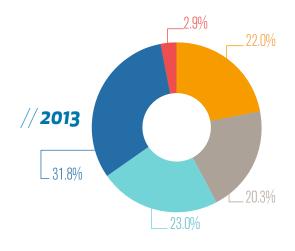
# Total Income



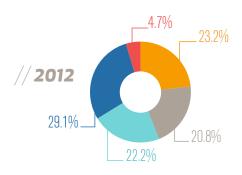
//Airport services // Facilities // Sales //International air navigation services //Other services



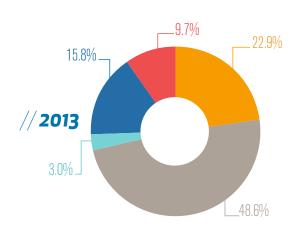
# Airport Services



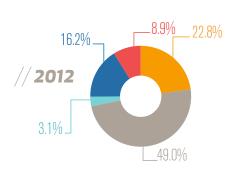
// Government service agreement // Landing fees // Airport security fees // Passenger fees // Other fees



# Operating Cost



//Sales cost // Wages // Administration // Other operating costs // Depreciation



# Snapshots of our activities in 2013









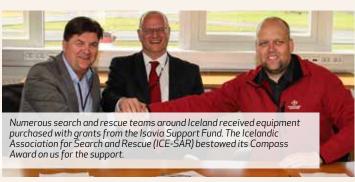














### OPERATIONS AND PERFORMANCE

The Isavia group's total operating revenues grew from ISK 18,397 million in 2012 to ISK 19,810 million in 2013. The greatest increase was in airport services, income from which was up 13.8%. Retail income was up 7.7% and income from air navigation services was up 5.3%. Income from the service agreement with the Ministry of the Interior rose by 4%.

Passenger traffic through Keflavik International Airport grew by 15.6%, or 371,433 passengers, delivering an increase in passenger income, retail income and property income. The total passenger traffic in 2013 was 2,751,743 passengers. At other Isavia-operated airports, the number of departing passengers on scheduled flights declined by 8.5%.

Earnings before interest and taxes (EBIT) for 2013 amounted to ISK 2,818 million, up from ISK 2,396 million in the preceding year. Due to the group's expanded activities, the average number of staff positions grew by 7.3% and had reached 848 at year-end 2013. Operating expenses increased in line with our projections.

In 2011, an alcohol and tobacco tax was introduced for products sold in the Duty-Free Arrivals Store. In 2013, our subsidiary Duty Free Iceland generated ISK 364 million in alcohol and tobacco tax revenue for the State Treasury, bringing the total since the year 2011 to ISK 952 million.

The total comprehensive income for 2013 was ISK 3,217 million, up by ISK 2,479 million year-on-year. The largest part of this difference was due to an exchange rate gain on long-term liabilities, with income from financial assets and financial liabilities up by ISK 2,528 million between 2012 and 2013.

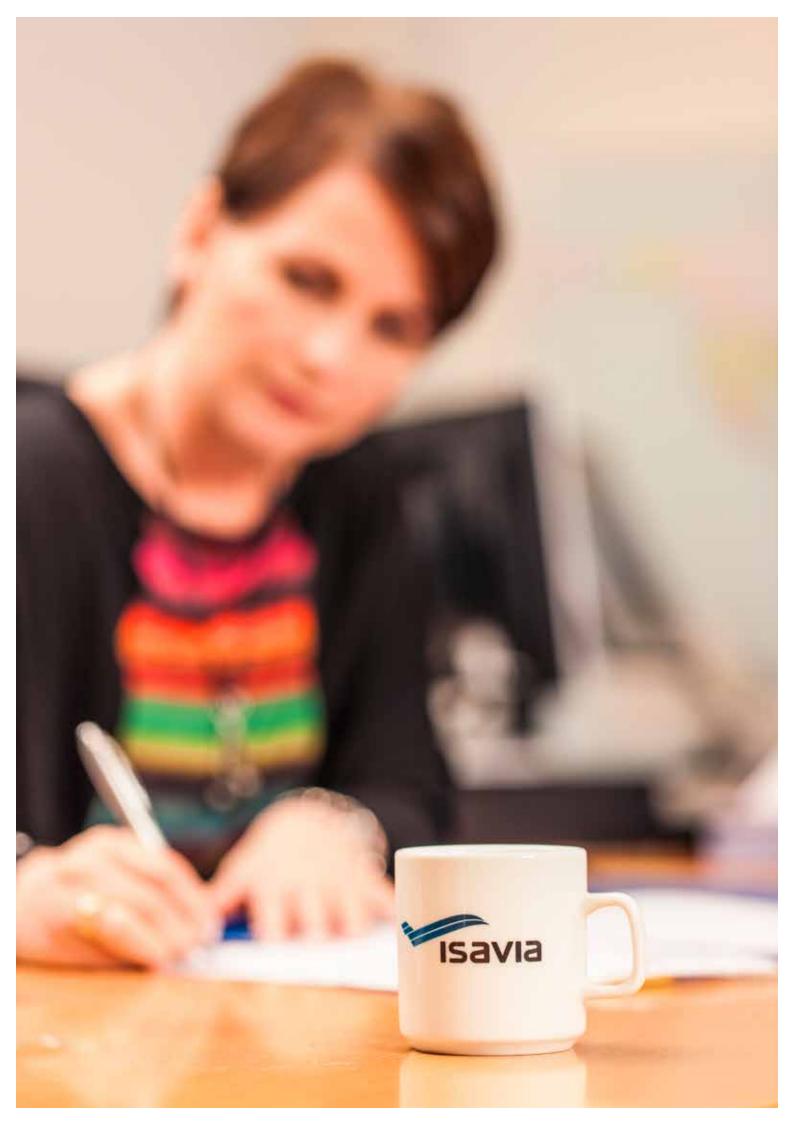
The Isavia group's total assets stood at ISK 34,511 million at year-end 2013, of which property, plant and equipment and intangible assets accounted for ISK 29,036 million. Interest-bearing liabilities decreased by ISK 2,788 million from 2012, of which ISK 1,322 million was due to repayments. The equity ratio stood at 43.1% at year-end 2013, up from 34.9% in the previous year. This compares with an equity ratio of 24.6% when the company was founded in 2010.

Net cash generated from operating activities was ISK 4,032 million, up by ISK 496 million year-onyear. Investment in property, plant and equipment grew by ISK 1,445 million and was ISK 2,787 million in 2013.

### **BREAKDOWN OF INCOME**

|   | 2013  | 2012  | change 2013/2012 |
|---|-------|-------|------------------|
| Air navigation services                             | 3,793 | 3,602 | 5.3%             |
| Airport services                                    | 6,453 | 5,671 | 13.8%            |
| Retail income                                       | 7,568 | 7,026 | 7.7%             |
| Service agreement with the Ministry of the Interior | 1,486 | 1,426 | 4.2%             |
| Other income  | 510   | 671   | -24.0%           |

<sup>\*</sup> Amounts in ISK millions



# INDEPENDENT AUDITOR'S REPORT INDEPENDENT AUDITOR'S REPORT

# TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF ISAVIA LTD.

We have audited the accompanying Consolidated Financial Statements of Isavia Ltd., which comprise the Statement of the Board of Directors, Statement of Financial Position as at December 31st 2013. Statement of Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

# MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Board of Directors and Managing Director are responsible for the preparation and fair presentation of these Consolidated Financial Statements in accordance with International Financial Reporting Standards, and for such internal control as Managing Director and the Board of Directors determine is necessary to enable the preparation of Consolidated Financial Statements that are free from material misstatement, whether due to fraud or error.

### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the Consolidated Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Financial Statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the Financial Statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### OPINION

In our opinion, the Consolidated Financial Statements give a true and fair view of the financial position of Isavia Ltd. as at December 31st 2013, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as approved by the European Union.

Reykjavík, March 26, 2014

Deloitte Ltd.

Anna Birgitta Geirfinnsdóttir State Authorized Public Accountant

Ana Blee House

Gudmundur Kjartansson

State Authorized Public Accountant

# STATEMENT BY THE BOARD OF DIRECTORS AND MANAGING DIRECTOR

Isavia Ltd. is a government owned private limited company and complies with the Icelandic limited companies law No. 2/1995. The company's domicile and venue is Reykjavik Airport. Isavia Ltd. manages the operation and development of all Icelandic airports and manages air traffic in the Reykjavik and Sondrestrom Flight Information Regions, which consist of 5.4 million square kilometers. One of Isavia's roles is to ensure that aviation safety is in accordance with recognized safety standards and procedures.

The Consolidated Financial Statements for the year 2013 is prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union.

According to the Consolidated Statements of Comprehensive Income, the operating revenues of the Company amounted to ISK 19,810 million. Total comprehensive income for the year amounted to ISK 3,217 million. According to the Consolidated Statements of Financial Position, assets amount to ISK 34,511 million, the year-

end book value of equity is ISK 14,864 million and the Company's equity ratio is 43.07%. The number of full-time staff equivalents throughout the year are 848.

At year-end, there was one shareholder in the Company, the Treasury of Iceland, which was shareholder when the Company was established.

It is the opinion of the Board of Directors and the Managing Director of Isavia Ltd. that the accounting policies used are appropriate and that these Consolidated Financial Statements present all the information necessary to give a true and fair view of the company's assets and liabilities, financial position and operating performance, as well as describing the principal risk and uncertainty factors faced by the Company.

The Board of Directors and the Managing Director hereby confirm the Consolidated Financial Statements for the year 2013.

Reykjavík, March 26, 2014

Board of Directors

Þórólfur Árnason Chairman of the Board

Arnbjörg Sveinsdóttir

Ragnar Óckarsson

lán Norðfiörð

Ólöf Kristín Sveinsdóttir

Managing director

Björn Óli Hauksson

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME 2013

|   |       | Consolidation |             |  |  |
|---|-------|---------------|-------------|--|--|
|   | Notes | 2013          | 2012        |  |  |
|   |       |               |             |  |  |
| Operating revenues  | . 4   | 19,810,467    | 18,396,853  |  |  |
| Cost of goods sold  |       | (3,884,242)   | (3,645,670) |  |  |
| Salaries and related expenses                               | . 5   | (8,259,347)   | (7,844,294) |  |  |
| Administrative expenses                                     |       | (515,727)     | (489,968)   |  |  |
| Other operating expenses                                    |       | (2,681,532)   | (2,594,122) |  |  |
| Depreciation and amortization                               | . 8.9 | (1,651,998)   | (1,426,327) |  |  |
| Operating profit  |       | 2,817,621     | 2,396,473   |  |  |
| Financial income  | 6     | 245,863       | 221,482     |  |  |
| Financial expenses  | . 6   | (618,355)     | (730,672)   |  |  |
| Net gain (loss) arising on financial assets and liabilities | 6     | 1,572,715     | (955,030)   |  |  |
| Profit before taxes   |       | 4,017,844     | 932,253     |  |  |
| Income tax  | . 7   | (801,335)     | (194,306)   |  |  |
| Total comprehensive income for the year                     |       | 3,216,509     | 737,947     |  |  |

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

| Non-current assets         Property, plant and equipment         8         23,178,755         21,784,112           Intangible assets         9         5,857,212         5,885,777           Bonds and other long term assets         11         345,993         402,972           Current assets         29,381,960         28,072,861           Inventories         12         451,431         521,164           Accounts receivables         13         1,303,464         1,262,148           Government treasury         13         59,584         69,376           Current maturities of long term assets         13         584,977         396,221           Bank balances and cash         13         5,129,487         5,317,268           Total assets         2         5,129,487         5,317,268           Total assets         33,390,129         5           Equity and liabilities         5         5,129,487         5,317,268           Statutory reserves         2         2,483,798         2,483,798           Revailuation reserves         2         2,483,798         2,483,798           Revailuation reserves         2         6,741,016         3,523,216           Total equity         1,486,3,706         11,647,198 <th>Assets</th> <th colspan="4">Consolidation</th>  | Assets  | Consolidation |            |            |           |
|--|---|---------------|------------|------------|-----------|
| Property, plant and equipment  | · ·   | Notes         | 31.12.2013 | 01.01.2013 |           |
| Property, plant and equipment  | Non-current assets  |               |            |            |           |
| Intangible assets  |   | . 8           | 23,178,755 | 21,784,112 |           |
| Current assets         1         451,431         521,164           Accounts receivables         12         451,431         521,164           Accounts receivables         13         1,303,464         1,262,148           Government treasury         0         42,624           Current maturities of long term assets         13         59,584         69,376           Other receivables         13         584,977         396,221           Bank balances and cash         13         2,730,031         3,052,735           Total assets         34,511,446         33,390,129           Equity and liabilities           Equity and liabilities <td></td> <td></td> <td></td> <td></td>   |   |               |            |            |           |
| Current assets         Inventories         12         451,431         521,164           Accounts receivables         13         1,303,464         1,262,148           Government treasury         0         42,624           Current maturities of long term assets         13         59,584         69,376           Other receivables         13         584,977         396,221           Bank balances and cash         13         2,730,031         3,025,735           Total assets         5,129,487         5,317,268           Total assets         34,511,446         33,390,129           Equity and liabilities           Statutory reserves           4,883,798         2,483,798           Required armings         5,589,063         5,589,063           Statutory reserves         4,9829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities   | Bonds and other long term assets                          | 11            | 345,993    | 402,972    |           |
| Description   12   |   |               | 29,381,960 | 28,072,861 |           |
| Accounts receivables         13         1,303,464         1,262,148           Government treasury         0         42,624           Current maturities of long term assets         13         59,584         69,376           Other receivables         13         58,977         396,221           Bank balances and cash         13         2,730,031         3,025,735           Total assets         5,129,487         5,317,268           Total assets         5,129,487         5,317,268           Equity           Share capital         14         5,589,063         5,589,063           Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         90,0350         114,139           Current liabilities           Accounts payable         19         1,389,854         1,271,036 <t< td=""><td>Current assets</td><td></td><td></td><td></td></t<>  | Current assets  |               |            |            |           |
| Government treasury         0         42,624           Current maturities of long term assets         13         59,584         69,376           Other receivables         13         584,977         396,221           Bank balances and cash         13         2,730,031         3,025,735           Total assets         5,129,487         5,317,268           Total assets         34,511,446         33,390,129           Equity and liabilities           Equity           Share capital         14         5,589,063         5,589,063           Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities         19         1,389,854         1,271,036           Government treasury<  | Inventories   | 12            | 451,431    | 521,164    |           |
| Current maturities of long term assets         13         59,584         69,376           Other receivables         13         584,977         396,221           Bank balances and cash         13         2,730,031         3,025,735           Total assets         5,129,487         5,317,268           Total assets         34,511,446         33,390,129           Equity           Share capital         14         5,589,063         5,589,063           Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities           Accounts payable         19         1,389,854         1,271,036           Government treasury         16,633         0   | Accounts receivables                                      | 13            | 1,303,464  | 1,262,148  |           |
| Other receivables         13         584,977         396,221           Bank balances and cash         13         2,730,031         3,025,735           Total assets         5,129,487         5,317,268           Total assets           Equity           Share capital         14         5,589,063         5,589,063           Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities           Accounts payable         9         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         19         1,279,055         1,409,855           Current tax liabilities   | Government treasury                                       |               | 0          | 42,624     |           |
| Bank balances and cash         13         2,730,031         3,025,735           Total assets         5,129,487         5,317,268           Equity and liabilities           Equity           Share capital         14         5,589,063         5,589,063           Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities           Accounts payable         19         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         7         15,124         36,400           Other current liabilities         7         15,124         36,400           Other current liabilities         19 <t< td=""><td>_</td><td></td><td>•</td><td></td></t<>   | _   |               | •          |            |           |
| Total assets         5,129,487         5,317,268           Equity and liabilities           Equity           Equity           Share capital         14         5,589,063         5,589,063           Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities         1         1,5509,512         17,511,281           Accounts payable         19         1,389,854         1,271,036           Government treasury         16,633         0           Current labilities         7         15,124         36,400           Other current liabilities         7         15,124         36,400           Other current liabilities         7         15,124         36,400     <  |   |               |            |            |           |
| Equity and liabilities         34,511,446         33,390,129           Equity         Equity           Share capital         14         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         51,120         8,232,162         6,741,016         3,523,216         6,741,016         3,523,216         7,204,201 | Bank balances and cash                                    | . 13          | 2,730,031  | 3,025,735  |           |
| Equity and liabilities           Equity         Share capital         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         5,589,063         2,483,798         2,193,4991           Non-current liabilities         15         14,609,162         17,394,991           Current liabilities         19 <th c<="" td=""><td></td><td></td><td>5,129,487</td><td>5,317,268</td></th>   | <td></td> <td></td> <td>5,129,487</td> <td>5,317,268</td> |               |            | 5,129,487  | 5,317,268 |
| Equity           Share capital         14         5,589,063         5,589,063           Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities         15,509,512         17,511,281           Current maturities         19         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         19         1,279,055         1,409,855           Current tax liabilities         7         15,124         36,400           Other current liabilities         19         1,437,561         1,514,360           Liabilities         19,647,740         21,742,931  | Total assets  |               | 34,511,446 | 33,390,129 |           |
| Share capital       14       5,589,063       5,589,063         Statutory reserves       2,483,798       2,483,798         Revaluation reserves       49,829       51,120         Retained earnings       6,741,016       3,523,216         Total equity       14,863,706       11,647,198         Non-current liabilities         Loans from credit institutions       15       14,609,162       17,394,991         Obligations under finance leases       16       0       2,152         Deferred tax liabilities       18       900,350       114,139         Current liabilities         Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         Liabilities       19,647,740       21,742,931   | Equity and liabilities                                    |               |            |            |           |
| Share capital       14       5,589,063       5,589,063         Statutory reserves       2,483,798       2,483,798         Revaluation reserves       49,829       51,120         Retained earnings       6,741,016       3,523,216         Total equity       14,863,706       11,647,198         Non-current liabilities         Loans from credit institutions       15       14,609,162       17,394,991         Obligations under finance leases       16       0       2,152         Deferred tax liabilities       18       900,350       114,139         Current liabilities         Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         Liabilities       19,647,740       21,742,931   | Fauity  |               |            |            |           |
| Statutory reserves         2,483,798         2,483,798           Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities           Accounts payable         19         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         19         1,279,055         1,409,855           Current tax liabilities         7         15,124         36,400           Other current liabilities         19         1,437,561         1,514,360           Liabilities         19,647,740         21,742,931  |   | 14            | 5.589.063  | 5.589.063  |           |
| Revaluation reserves         49,829         51,120           Retained earnings         6,741,016         3,523,216           Total equity         14,863,706         11,647,198           Non-current liabilities           Loans from credit institutions         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities           Accounts payable         19         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         19         1,279,055         1,409,855           Current tax liabilities         7         15,124         36,400           Other current liabilities         19         1,437,561         1,514,360           Liabilities         19,647,740         21,742,931   | •   |               |            |            |           |
| Non-current liabilities         15         14,609,162         17,394,991           Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities         19         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         19         1,279,055         1,409,855           Current tax liabilities         7         15,124         36,400           Other current liabilities         19         1,437,561         1,514,360           Liabilities         19         1,437,561         1,514,360           4,138,228         4,231,650           Liabilities         19,647,740         21,742,931  | •   |               |            |            |           |
| Non-current liabilities         Loans from credit institutions       15       14,609,162       17,394,991         Obligations under finance leases       16       0       2,152         Deferred tax liabilities       18       900,350       114,139         Current liabilities         Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         4,138,228       4,231,650         Liabilities       19,647,740       21,742,931   | Retained earnings   |               |            |            |           |
| Loans from credit institutions       15       14,609,162       17,394,991         Obligations under finance leases       16       0       2,152         Deferred tax liabilities       18       900,350       114,139         Current liabilities         Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         Liabilities       19,647,740       21,742,931   | Total equity  | -             | 14,863,706 | 11,647,198 |           |
| Loans from credit institutions       15       14,609,162       17,394,991         Obligations under finance leases       16       0       2,152         Deferred tax liabilities       18       900,350       114,139         Current liabilities         Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         Liabilities       19,647,740       21,742,931   |   | •             |            |            |           |
| Obligations under finance leases         16         0         2,152           Deferred tax liabilities         18         900,350         114,139           Current liabilities           Accounts payable         19         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         19         1,279,055         1,409,855           Current tax liabilities         7         15,124         36,400           Other current liabilities         19         1,437,561         1,514,360           Liabilities         19,647,740         21,742,931   |   | 15            | 14 600 162 | 17 304 001 |           |
| Deferred tax liabilities         18         900,350         114,139           Current liabilities         15,509,512         17,511,281           Accounts payable         19         1,389,854         1,271,036           Government treasury         16,633         0           Current maturities of non-current liabilities         19         1,279,055         1,409,855           Current tax liabilities         7         15,124         36,400           Other current liabilities         19         1,437,561         1,514,360           Liabilities         19,647,740         21,742,931   |   |               |            |            |           |
| Current liabilities         Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         Liabilities       19,647,740       21,742,931   |   |               |            | ,          |           |
| Current liabilities         Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         Liabilities       19,647,740       21,742,931   |   | -             | 15.509.512 | 17.511.281 |           |
| Accounts payable       19       1,389,854       1,271,036         Government treasury       16,633       0         Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         4,138,228       4,231,650         Liabilities       19,647,740       21,742,931   | Current liabilities                                       | -             | ,          |            |           |
| Current maturities of non-current liabilities       19       1,279,055       1,409,855         Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         4,138,228       4,231,650         Liabilities       19,647,740       21,742,931  | Accounts payable  | . 19          | 1,389,854  | 1,271,036  |           |
| Current tax liabilities       7       15,124       36,400         Other current liabilities       19       1,437,561       1,514,360         4,138,228       4,231,650         Liabilities       19,647,740       21,742,931   |   |               |            | 0          |           |
| Other current liabilities       19       1,437,561       1,514,360         4,138,228       4,231,650         Liabilities       19,647,740       21,742,931   | Current maturities of non-current liabilities             | 19            | 1,279,055  | 1,409,855  |           |
| Liabilities       4,138,228       4,231,650         21,742,931   | Current tax liabilities                                   | . 7           | 15,124     | 36,400     |           |
| Liabilities 19,647,740 21,742,931  | Other current liabilities                                 | 19            | 1,437,561  | 1,514,360  |           |
|  |   |               | 4,138,228  | 4,231,650  |           |
| Total equity and liabilities         34,511,446         33,390,129   | Liabilities   | _             | 19,647,740 | 21,742,931 |           |
|  | Total equity and liabilities                              |               | 34,511,446 | 33,390,129 |           |

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|                                      | Share Capital | Statutory reserves | Revaluation reserves | Retained earnings | Non-controlling interests | Total Equity |
|--------------------------------------|---------------|--------------------|----------------------|-------------------|---------------------------|--------------|
| Opening balance at 1 January 2012    | 5,589,063     | 2,483,798          | 52,466               | 2,783,924         | 7,435                     | 10,916,686   |
|                                      | 5,589,063     | 2,483,798          | 52,466               | 2,783,924         | 7,435                     | 10,916,686   |
| Transfer to retained earnings        | 0             | 0                  | (1,345)              | 1,345             | 0                         | 0            |
| Additional non-controlling interests | 0             | 0                  | 0                    | 0                 | (7,435)                   | (7,435)      |
| Comprehensive income                 | 0             | 0                  | 0                    | 737,947           | 0                         | 737,947      |
| Balance at 31 December 2012          | 5,589,063     | 2,483,798          | 51,120               | 3,523,216         | 0                         | 11,647,198   |
| Opening balance at 1 January 2013    | 5,589,063     | 2,483,798          | 51,120               | 3,523,216         | 0                         | 11,647,198   |
| Transfer to retained earnings        | 0             | 0                  | (1,291)              | 1,291             | 0                         | 0            |
| Comprehensive income                 | 0             | 0                  | 0                    | 3,216,509         | 0                         | 3,216,509    |
| Balance at 31 December 2013          | 5,589,063     | 2,483,798          | 49,829               | 6,741,016         | 0                         | 14,863,706   |

No dividends were paid to shareholders for the year. All shares have been fully paid.

# CONSOLIDATED STATEMENT OF CASH FLOWS

|  |       | Consolidation |             |  |
|--|-------|---------------|-------------|--|
|  | Notes | 2013          | 2012        |  |
| Cash flows from operating activities                   |       |               |             |  |
| Operating profit                                       |       | 2,817,621     | 2,396,473   |  |
| Depreciation and amortization                          |       | 1,651,998     | 1,426,327   |  |
| Long term assets expensed                              |       | 25,867        | 54,409      |  |
| Gain on disposal of assets                             |       | (3,791)       | 0           |  |
| Operating cash flow before transfer to working capital |       | 4,491,696     | 3,877,208   |  |
| Changes in inventories                                 |       | 69,919        | (121,752)   |  |
| Changes in operating assets                            |       | (186,103)     | (130,242)   |  |
| Changes in operating liabilities                       |       | 87,872        | 304,566     |  |
| Cash generated from operations                         |       | 4,463,384     | 3,929,780   |  |
| Interest earned  |       | 262,551       | 370,890     |  |
| Finance costs  |       | (657,710)     | (749,816)   |  |
| Income taxes paid                                      |       | (36,400)      | (15,520)    |  |
| Net cash generated from operating activities           |       | 4,031,825     | 3,535,334   |  |
| Investing activities                                   |       |               |             |  |
| Purchases of property, plant and equipment             | 8     | (2,787,056)   | (1,341,848) |  |
| Purchases of intangible assets                         | . 9   | (227,230)     | (53,092)    |  |
| Capitalized development cost                           |       | 0             | (11,100)    |  |
| Purchases of bonds                                     |       | 0             | (322,378)   |  |
| Installments on bonds                                  | . 11  | 48,695        | 18,883      |  |
| Investments held to maturity                           |       | 0             | (20,000)    |  |
|  |       | (2,965,591)   | (1,729,534) |  |
|  |       |               |             |  |
| Financing activities                                   | 4 =   | (4.000.005)   | (4.050.000) |  |
| Repayments of borrowings                               |       | (1,322,205)   | (1,358,888) |  |
| Repayments of obligations under finance leases         | . 16  | (2,260)       | (2,849)     |  |
|  |       | (1,324,465)   | (1,361,737) |  |
| Net change in cash and cash equivalents                |       | (258,230)     | 444,063     |  |
| Cash and cash equivalents at the beginning of the year |       | 3,025,735     | 2,608,985   |  |
| Effect of foreign exchange rates                       |       | (37,474)      | (27,313)    |  |
| Cash and cash equivalents at the end of the year       |       | 2,730,031     | 3,025,735   |  |

### NOTES

#### 1. General information

Isavia Ltd. (the Company) was established in the beginning of 2010 with a merger between Flugstodir Ltd. and Keflavíkurflugvöllur Ltd. Isavia Ltd. is a government owned private limited company and complies with the Icelandic limited companies law No. 2/1995. The company's domicile and venue is Reykjavík Airport.

Isavia Ltd. is the national operator of all airports and air navigation services in Iceland that cover approximately 5 million square kilometers. The company ensures aviation safety and airport security in accordance with recognized international standards and operating licenses issued and supervised by the Icelandic Civil Aviation Authority.

The Consolidated Financial Statements of Isavia Ltd. consist of the Parent company and its subsidiaries. Companies within the consolidation are in addition to Isavia Ltd., Duty Free Store Ltd. and Tern Systems Ltd.

#### 2. Summary of Significant Accounting Policies

#### Statement of compliance

The Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards, IFRS, as adopted by the European Union by the end of the year 2013, new and revised. It is the opinion of the Management that application of new and revised IFRS has not material impact on the financial statements. The Consolidated Financial Statements have not implemented new and revised IFRS in issue but not yet effective.

#### Basis of preparation

The Consolidated Financial Statements have been prepared on the historical cost basis except that certain assets are evaluated by the revaluation methods. Accounting policies which concern certain properties and financial instruments that are measured at fair value is explained in note below. The Financial Statements are presented in ISK, which is the Company's functional currency.

The principal accounting policies are set out below.

#### Basis of consolidation

The Consolidated Financial Statements incorporate the Financial Statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

The Consolidated Financial Statements have been prepared using the purchase method. When ownership in subsidiaries is less than 100%, the non-controlling interest in the subsidiaries profit or loss and stockholders equity at end of period are identified separately.

The result of subsidiaries acquired during the year are included in the Consolidated Income Statement from the effective date of acquisition as appropriate. Where necessary, adjustments are made to the Financial Statements of subsidiaries to bring their accounting policies into line with those used by other members of the Company.

One of the purposes of Consolidated Financial Statements is to show only the net external sales, expenses, assets and liabilities of the consolidated entities as a whole. Hence, intercompany transactions have been eliminated within the consolidated businesses in the presentation of the consolidated financial statements.

#### Risk management

The Company's Board of Directors has an overall plan towards risk management. The Company has no interest rate or currency swap contracts outstanding at year-end.

### NOTES

#### 2. Summary of Significant Accounting Policies (continued)

#### Revenue recognition

Revenues are recognised when earned as required by International Financial Reporting Standards.

Interest income is accrued over time, by reference to the principal outstanding and at the applicable interest rate.

#### **Construction contracts**

Where the outcome of a construction contract can be estimated reliably, revenue and costs are recognised by reference to the stage of completion of the contract activity at the balance sheet date, measured based on the proportion of contract costs incurred for work performed to date relative to the estimated total contract costs, except where this would not be representative of the stage of completion. Variations in contract work, claims and incentive payments are included to the extent that they have been agreed upon.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that is probable to be recoverable. Contract costs are recognised as expenses in the period in which they incur.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is immediately recognised as an expense.

#### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. Assets held under finance leases are recognized as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation.

#### Foreign currencies

Transactions in foreign currencies are initially recorded at the rates of exchange prevailing on the dates of the transactions. Monetary assets and liabilities denominated in such currencies are re-translated at the rates prevailing on the balance sheet date. Profits and losses arising on exchange are included in net profit or loss for the period.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### Income tax

Income tax is calculated and recognised in the Financial Statements. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are never taxable or deductible.

The tax currently payable is income tax that is likely to be paid within the next 12 months for taxable income of the year and corrections in income tax for previous years.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the Financial Statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. The difference is due to different assumptions in calculation of income tax.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized.

### NOTES

#### 2. Summary of Significant Accounting Policies (continued)

#### Property, plant and equipment

Property, plant and equipment are recognised as an asset when it is probable that future economic benefits associated with the asset will flow to the Company and the cost of the asset can be measured in a reliable manner. Property, plant and equipment which qualifies for recognition as an asset is initially measured at cost. The cost of a property, plant and equipment comprises its purchase price and any directly attributable cost of bringing the asset to working condition for its intended use.

With the merger of Flugfjarskipti Ltd. and Isavia Ltd. the properties of the former company were revaluated because the market value of their properties were considered higher than the book value. The revaluation is based on an estimated sales price, which has been confirmed by appropriated assessor. The changes in the value is credited to other equity as revaluation reserve and the tax effect in deferred tax liability.

The depreciable amount of an asset is allocated on a straight-line basis over its useful life, less residual value. The depreciation charge for each period is recognised as an expense. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance lease are depreciated over their expected useful lives on the same basis as owned assets.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the income statement.

#### Intangible assets

Intangible assets are recognised only if it is probable that the asset will generate future economic benefits and the cost of the asset can be measured reliably. Intangible assets includes softwares. Intangible asset which qualifies for recognition as an asset is initially measured at cost. The depreciable amount of the asset is allocated on a fixed annual percentage of the historical cost over its useful life, less residual value. Estimated useful life and depreciation methods are evaluated in end of each accounting period.

Expenditure on research activities is recognised as an expense in the period in wich it is incurred. Developement cost is recognised only if all of the following conditions are met:

- the technical feasibility of completing the intangible asset so that it will be avilable for use and sale
- the intension to complete the intangible asset and use or sell
- the ability to use or sell the intangible asset
- how the intangible asset will generate probable future enocomic benefits
- the avilability of adequate technical, financial and other resources to complete the development and to use or sell the asset
- the ability to mesure reliably the expenditure attributable to intangible assets during its development.

Where no intangible asset can be recognised, development expenditure is charged to profit or loss in the period in which it is incurred. Subsequent to initial recognition, intangible assets are reported at cost less accumulated amortization and accumulated impairment losses.

Intangible assets resulting from the merger of the companies are only accounted for if they are distinctive from goodwill. At the initial registration they are recognized at cost, but with later assessments they are stated at cost less accumulated depreciations and impairment losses.

#### Impairment

At the end of each reporting period, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years.

## NOTES

#### 2. Summary of Significant Accounting Policies (continued)

#### Inventories

Inventories are stated at the lower of cost or net realisable value, after taking obsolete and defective goods into consideration. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

#### Provisions

Provisions are recognised when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation.

Provisions for product liabilities are booked at the date of sale on the relevant goods and revalued by Management in accordance to expected payout which the provisions could entail.

#### Financial assets

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'held-to-maturity' investments, 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### Effective interest method

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPI

#### Investments held to maturity

Financial assets are classified as financial assets intended to be held to maturity when the Company has investments, i.e. bills or bonds with the intent and the ability to hold to maturity. When applicable, investments held to maturity are recognised at amortized cost, using effective interest method less any impairment losses.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are measured at amortized cost using the effective interest method, less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

### NOTES

#### 2. Summary of Significant Accounting Policies (continued)

#### Financial assets

Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for impairment at the end of each reporting period to evaluate if there has been an impairment to the asset. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset has been affected. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the cost would have been had the impairment not been recognised.

#### Financial liabilities and equity instruments

Financial liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise;
- The financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Company's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Other financial liabilities

Other financial liabilities (including borrowings) are subsequently measured at amortised cost using the effective interest method

#### 3. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, which are described in note 3, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. Accounting judgements are preferably in estimated useful life of assets and in write-downs of receivables and inventories, as described at note no. 8, 9, 12 and 13.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### 4. Revenues

| The consolidated composition of revenues, is specified as follows        | 2013                                 | 2012                                |
|--|--------------------------------------|-------------------------------------|
| Revenue from sales  Revenue from services  Revenue from long term assets | 7,568,359<br>10,619,393<br>1,622,715 | 7,039,031<br>9,856,979<br>1,500,843 |
|  | 19,810,467                           | 18,396,853                          |

### 5. Salaries and related expenses

| <u> </u>                            | 2013      | 2012      |
|-------------------------------------|-----------|-----------|
| Salaries                            | 6,414,282 | 5,868,979 |
| Pension fund                        | 785,515   | 706,679   |
| Payroll taxes                       | 549,674   | 507,743   |
| Salary-related expenses             | 77,106    | 113,123   |
| Pension and vacation pay obligation | 139,151   | 396,397   |
| Capitalized employment expenses     | (10,254)  | (13,466)  |
| Other employee expenses             | 303,873   | 263,284   |
|                                     | 8,259,347 | 7,842,738 |
| Average number of employees         | 848       | 790       |

Additional payments because of pension fund obligations is explained in note no. 17. The Company's total management salaries and benefits for the year 2013 was ISK 70.0 million compared to ISK 68.1 million for the year 2012. The Company's CEO and Managing director of Duty Free Store Ltd. and Tern Systems Ltd. salaries is decided by the negotiation committee.

#### 6. Financial income and expenses

#### Financial income

| <u> </u>  | 2013                             | 2012                             |
|---|----------------------------------|----------------------------------|
| Interest on bank deposits   | 115,002<br>29,851<br>101,010     | 89,931<br>16,186<br>115,365      |
| _   | 245,863                          | 221,482                          |
| Financial expenses  |                                  |                                  |
|   | 2013                             | 2012                             |
| Interest expense and indexation  Debt collection fee  Interest on late payments | (557,987)<br>(58,423)<br>(1,944) | (681,058)<br>(48,076)<br>(1,538) |
|   | (618,355)                        | (730,672)                        |
| Net gain (loss) from financial assets and liabilities                           |                                  |                                  |
| <u> </u>  | 2013                             | 2012                             |
| Net exchange rate differences   | 1,572,715                        | (955,030)                        |
|   | 1,572,715                        | (955,030)                        |

### 7. Income tax

Income tax has been calculated and recorded in the Financial Statements, the amount charged in the Income Statement is ISK 801.3 million. Income tax payable in the year 2014 is ISK 15.1 million.

The effective tax rate is specified as follows:

|  | 2013      |        | 2012      |        |  |  |
|--|-----------|--------|-----------|--------|--|--|
| _  | Amount    | %      | Amount    | %      |  |  |
| Profit before taxes                          | 4,017,844 |        | 932,253   |        |  |  |
| Tax rate                                     | (803,569) | 20.0%  | (186,451) | 20.0%  |  |  |
| Other items                                  | 2,234     | -0.8%  | (7,855)   | -0.5%  |  |  |
| Income tax acc. to Statement of Comp. Income | (801,335) | -20.8% | (194,306) | -20.5% |  |  |

# NOTES

#### 8. Property, plant and equipment

|   | Buildings<br>and artwork | Loading bridges and car parks | Fixtures and machinery                         | Other assets     | Total              |
|---|--------------------------|-------------------------------|--|------------------|--------------------|
| Cost  | <u> </u>                 |                               | <u>.                                      </u> |                  |                    |
| Balance at 1 January 2013                                     | 19,717,560               | 2,485,252                     | 2,357,439                                      | 5,307,202        | 29,867,453         |
| Revaluation   |                          |                               | (36,388)                                       | 0                | (36,388)           |
| Additions   | 1,134,486                | 490,919                       | 313,840  | 863,325          | 2,802,570          |
| Disposals   | 0                        | 0                             | 0  | (115,637)        | (115,637)          |
| Balance at 31 December 2013                                   | 20,852,046               | 2,976,171                     | 2,634,891                                      | 6,054,890        | 32,517,998         |
| Accumulated depreciation                                      |                          |                               |  |                  |                    |
| Balance at 1 January 2013                                     | 3,757,662                | 820,761                       | 1,249,257                                      | 2,255,661        | 8,083,341          |
| Revaluation   | 0                        | 0                             | (23,143)                                       | 0                | (23,143)           |
| Charge for the year   | 608,570                  | 106,550                       | 268,441  | 399,398          | 1,382,959          |
| Disposals   | 0                        | 0                             | 0  | (103,912)        | (103,912)          |
| Balance at 31 December 2013                                   | 4,366,232                | 927,311                       | 1,494,554                                      | 2,551,147        | 9,339,245          |
| Book value  |                          |                               |  |                  |                    |
| Book value 1 January 2013                                     | 15,959,898               | 1,664,491                     | 1,108,182                                      | 3,051,541        | 21,784,112         |
| Book value at year-end  |                          | 2,048,860                     | 1,140,336                                      | 3,503,743        | 23,178,753         |
| Estimated useful lives of fixed assets  Buildings and artwork |                          |                               |  |                  |                    |
| Aprons and car parks  | 7-50 years               | 5-50 years                    | 3-20 years                                     | 3-15 years       |                    |
| Information about the revalued prope                          | rties in year-end:       |                               |  |                  |                    |
|   |                          |                               | _  | 31.12.2013       | 31.12.2012         |
| Revalued book value   |                          |                               |  | 124,697          | 127,693            |
| Impact of the special revaluation                             |                          |                               |  | (61,344)         | (62,959)           |
| Book value without impact of revalua                          |                          |                               | _  | 63,353           | 64,735             |
| Book value without impact of revalua                          |                          |                               | -  | 00,000           | 04,700             |
| The assessment- and insurance valu                            | e for the Compan         | ıy's assets is itemiz         | ed as the following:                           |                  |                    |
| Consolidation   |                          |                               |  | Assessment value | Insurance<br>value |
| Buildings and sites   |                          |                               | _  | 17,860,394       | 38,935,656         |
| Machinery and equipment, asset insu                           |                          |                               |  | 17,000,394       | 9,979,104          |
| Other insurances  |                          |                               |  |                  | 566,442            |
| Halt insurance  |                          |                               |  |                  | 4,763,915          |
|   |                          |                               |  |                  | 1,7 00,0 10        |

The Company's assets has negative pledge in relation to financing. The Company is not allowed to plegde as security to raise further financing or to sell the assets. In year-end 2013 the remaining loan balance of ISK 13.3 billion are registered against the fixed assets of the Company of book value of ISK 17.3 billion at the same time. At year-end 2012 the remaining loan balance of ISK 15.8 billion were registered against the fixed assets of the Company of book value of ISK 16.8 billion at the same time.

#### 9. Intangible assets and amortization

| Consolidation               | Usage agreement | Usage agreement | Software | Total     |
|-----------------------------|-----------------|-----------------|----------|-----------|
|                             | on facilities   | on runways      |          |           |
| Cost                        |                 |                 |          |           |
| Balance at 1 January 2013   | 477,035         | 5,706,000       | 685,838  | 6,868,873 |
| Revaluation                 | 0               | 0               | 36,388   | 36,388    |
| Additions                   | 0               | 0               | 227,230  | 227,230   |
| Balance at 31 December 2013 | 477,035         | 5,706,000       | 949,456  | 7,132,491 |
| Amortization                |                 |                 |          |           |
| Balance at 1 January 2013   | 63,605          | 760,800         | 158,691  | 983,096   |
| Revaluation                 | 0               | 0               | 23,143   | 23,143    |
| Charge for the year 2013    | 15,901          | 190,200         | 62,938   | 269,039   |
| Balance at 31 December 2013 | 79,506          | 951,000         | 244,772  | 1,275,278 |
| Book value                  |                 |                 |          |           |
| Book value 1 January 2013   | 413,430         | 4,945,200       | 527,147  | 5,885,777 |
| Book value at year-end      | 397,529         | 4,755,000       | 704,684  | 5,857,213 |

Due to the development of software intended for sale on the global market in the coming years, the development cost amounts to approximately 11 million which was capitalized in 2012. No addition to the development cost were made in 2013. It is estimated that the software development will be completed during the year 2014 and will be available for use and sale. The Company has assessed the recoverable amount of this intangible asset and determined that this asset has not suffered an impairment loss. Other software is purchased and its estimated lifespan is 1-20 years.

According to an agreement between Keflavik International Airport Ltd., now Isavia Ltd. and The Icelandic Defence Agency, now the Icelandic Coast Guard, signed on April 22nd 2009, the Company would take over certain NATO inventory airport facilities and equipment at Keflavik from the beginning of 2009 for the next 30 years. No fees will be charged for the usage but the Company must cover all costs of daily operations and maintenance expenses, to ensure the conditions are in accordance with the regulated standards by The International Civil Aviation Organization. On behalf of NATO inventory, the Icelandic Coast Guard has the right to use these facilities of which the usage rights are recognised proportionately over the lease term.

#### 10. The Consolidation

The Consolidated Financial Statements of Isavia Ltd. consists of the parent company and the following subsidiaries:

| _  | Ownership%         | Nominal amount | Principal activity                             |
|--|--------------------|----------------|--|
| Shares in subsidiaries  Duty Free Store Ltd., Keflavik Airport  Tern Systems Ltd., Kopavogur | 100.00%<br>100.00% | ,              | Retail and commerce<br>Software and consulting |

#### 11. Bonds and other long term assets

#### Bonds

|  | 31.12.2013 | 31.12.2012          |
|--|------------|---------------------|
| Opening balance at the beginning of the year |            | 141,479<br>(18,883) |
| Additions                                    | 0          | 300,000             |
| Price indexation changes                     | 7,791      | 8,341               |
| Book value at year-end                       | 390,033    | 430,937             |
| Current maturities                           | (48,549)   | (48,460)            |
|  | 341,484    | 382,476             |

### 11. Bonds and other long term assets (continued)

| Long term recei | iva | bl | es |
|-----------------|-----|----|----|
|-----------------|-----|----|----|

|  | 31.12.2013   | 31.12.2012   |
|--|--|--|
| Opening balance at the beginning of the year Additions Charge for the year Book value at year-end Current maturities | 41,411<br>0<br>(25,867)<br>15,544<br>(11,035)<br>4,509 | 73,442<br>22,378<br>(54,409)<br>41,411<br>(20,916)<br>20,495 |
| Bonds and other long term assets at year-end   | 345,993  | 402,972  |

Long-term receivables consist of cost of pavement overlay runways and special projects for The International Civil Aviation Organizations and are amortized over the estimated useful life.

#### 12. Inventories

| _  | 31.12.2013 | 31.12.2012 |
|--|------------|------------|
| Goods for resale                                     | 453,064    | 510,538    |
| Goods in transit                                     | 15,298     | 29,081     |
| Allowance for old and obsolete inventory             | (16,932)   | (18,455)   |
| <u>-</u>   | 451,431    | 521,164    |
| Changes in allowance for old and obsolete inventory: |            |            |
| At the beginning of the year                         | (18,455)   | (12,856)   |
| Impairment loss recognized on inventories            | (16,115)   | (21,664)   |
| Inventories written off                              | 17,638     | 16,066     |
| At year-end  | (16,932)   | (18,455)   |
| Insurance value of inventories                       | 470,514    | 563,116    |

No inventories have been pledged at year-end 2013.

The Company's plan is to sell all of its inventories in next 12 months.

#### 13. Other financial assets

#### Accounts receivables

| _                                | 31.12.2013 | 31.12.2012 |
|----------------------------------|------------|------------|
| Domestic receivables             | 1,064,167  | 1,032,553  |
| Foreign receivables              | 297,621    | 260,972    |
| Income not invoiced              | 0          | 9,205      |
| Allowances for doubtful accounts | (58,324)   | (40,582)   |
| _                                | 1,303,464  | 1,262,148  |

#### Ageing and allowance for doubtful accounts

Analysis of ageing and allowance for doubtful accounts at the balance sheet date were as follows:

|   | 31.12.2013   |           | 31.12.2012   |           |
|---|--------------|-----------|--------------|-----------|
| _                                       | Gross amount | Allowance | Gross amount | Allowance |
| Receivables not yet due                 | 891,373      | 8,120     | 846,857      | 10,709    |
| Receivables, overdue 1-90 days          | 412,967      | 16,105    | 397,382      | 9,786     |
| Receivables, overdue 91-180 days        | 13,572       | 4,263     | 26,074       | 4,244     |
| Receivables, overdue 181-210 days       | 4,219        | 104       | 13,975       | 1,825     |
| Receivables, overdue 211 days and older | 39,657       | 29,732    | 18,442       | 14,018    |
| · -                                     | 1,361,788    | 58,324    | 1,302,730    | 40,582    |

#### 13. Other financial assets (continued)

Changes in the allowance for doubtful accounts:

| _                            | 31.12.2013                  | 31.12.2012                    |
|------------------------------|-----------------------------|-------------------------------|
| At the beginning of the year | (40,582)<br>(18,557)<br>815 | (18,407)<br>(23,738)<br>1,563 |
| At year-end                  | (58,324)                    | (40,582)                      |

Allowance has been made for doubtful accounts, this allowance has been determined by management in reference to past default experience.

#### Other receivables

| _   | 31.12.2013 | 31.12.2012 |
|---|------------|------------|
| Value added tax, receivables                | 189,799    | 134,187    |
| Prepaid expenses                            | 102,486    | 76,014     |
| Capital income tax                          | 22,895     | 23,992     |
| Accrued interest, receivables               | 2,217      | 11,037     |
| Prepaid salaries                            | 44,776     | 47,603     |
| Other receivables                           | 222,804    | 103,388    |
|   | 584,977    | 396,221    |
| Current maturities of long term receivables |            |            |
|   | 31.12.2013 | 31.12.2012 |
| Bonds                                       | 48,549     | 48,460     |
| Other long term receivables                 | 11,035     | 20,916     |
|   | 59,584     | 69,376     |
|   |            |            |

#### Bank balances and cash

The Company's cash and cash equivalent consist of cash and bank balances.

|                      | 31.12.2013                    | 31.12.2012                    |
|----------------------|-------------------------------|-------------------------------|
| Bank balances in ISK | 1,954,387<br>772,113<br>3,531 | 2,205,430<br>817,142<br>3,162 |
|                      | 2,730,031                     | 3,025,735                     |

#### 14. Equity

Share capital is specified as follows:

| _                               | Shares    | Ratio  | Amount    |
|---------------------------------|-----------|--------|-----------|
| Total share capital at year-end | 5,589,063 | 100.0% | 5,589,063 |
|                                 | 5,589,063 | 100.0% | 5,589,063 |

Each share of one ISK carries one vote. The Ministry of Finance carries the voting rights on behalf of the Icelandic Treasury. All shares have been paid in full.

# NOTES

#### 15. Long term borrowings

|   | Loans from cred | dit institutions |
|---|-----------------|------------------|
| <u>-</u>  | 31.12.2013      | 31.12.2012       |
| Debts in CHF  | 3,502,047       | 4,058,339        |
| Debts in EUR  | 4,319,572       | 5,170,182        |
| Debts in GBP  | 1,029,686       | 1,780,441        |
| Debts in JPY  | 891,396         | 1,295,148        |
| Debts in SEK  | 337,261         | 790,437          |
| Debts in USD  | 3,793,216       | 3,638,736        |
| Debts in ISK  | 2,013,159       | 2,069,412        |
|   | 15,886,337      | 18,802,694       |
| Amount due for settlement within 12 months                        | (1,277,175)     | (1,407,703)      |
|   |                 | <u>.</u>         |
| Non-current liabilities at year-end                               | 14,609,162      | 17,394,991       |
| Installments of non-current liabilities are specified as follows: |                 |                  |
|   | Loans from cred | dit institutions |
| _   | 31.12.2013      | 31.12.2012       |
| Current maturities  | 1,277,175       | 1,407,703        |
| Installments in 2015  | 1,256,216       | 1,396,099        |
| Installments in 2016  | 1,242,148       | 1,371,950        |
| Installments in 2017  | 1,099,965       | 1,355,474        |
| Installments in 2018  | 958,072         | 1,202,623        |
| Installments later  | 10,052,763      | 12,068,845       |
|   | 15,886,337      | 18,802,694       |
|   |                 |                  |

#### 16. Obligations under finance leases

|                                   | Lease payments not due |            | Present v  |            |
|-----------------------------------|------------------------|------------|------------|------------|
| _                                 | 31.12.2013             | 31.12.2012 | 31.12.2013 | 31.12.2012 |
| Amounts payable within one year   | 1,905                  | 2,237      | 1,880      | 2,152      |
| Amounts payable later             | 0                      | 2,180      | 0          | 2,152      |
|                                   | 1,905                  | 4,416      | 1,880      | 4,303      |
| Future finance charges            | (24)                   | (113)      |            |            |
| Present value of lease obligation | 1,880                  | 4,303      |            |            |
| Current maturities                | (1,880)                | (2,152)    |            |            |
| Book value at year-end            | 0                      | 2,152      |            |            |

#### 17. Retirement benefit obligation

Isavia Ltd. is responsible for the pension fund obligation arising in excess of total premium related to their employees each year. The Company is not responsible for total retirement benefit obligations for its employees that belong to the B part of The Pension Fund for State Employees but only additional payments each year so the retirement benefit obligations for employee will be met. In the year 2013 the total amount charged through profit or loss amounted to ISK 164.6 million, thereof was ISK 10.6 million decrease due to settlement for the year 2012. In the year 2012 the total amount charged through profit and loss account amounted ISK 366.8 million including a contribution of ISK 166.4 million for the years 2007 - 2011 arising from the agreement Flugstodir Ltd. made to members of the Icelandic Air Traffic Controller Association.

#### 18. Deferred tax liability

| <u>-</u>   | Deferred tax assets                        | Deferred tax liabilities                    |
|--|--|---|
| Opening balance at 1 January 2012  | 82,287                                     | (38,519)                                    |
| Calculated income tax for the year 2012  | 0  | (34,830)                                    |
| Income tax payable for the year 2013   | (159,476)                                  | 36,400                                      |
| Deferred tax assets from Isavia (parent company) to deferred tax liability           | 77,189                                     | (77,189)                                    |
| Balance at 31.12.2012  | 0  | (114,139)                                   |
| Calculated income tax for the year 2013  | 0  | (801,335)                                   |
| Income tax payable for the year 2014   | 0  | 15,124                                      |
| Balance at 31.12.2013  | 0  | (900,350)                                   |
| Deferred tax balances consist of the following account balances                      |  |   |
|  | Deferred<br>tax liabilities<br>31.12.2013  | Deferred<br>tax liabilities<br>31.12.2012   |
| Property, plant and equipment  Current assets  Other items  Tax loss carried forward | (892,185)<br>64,147<br>(152,303)<br>79,991 | (1,012,532)<br>73,730<br>187,007<br>637,656 |
| -  | (900,350)                                  | (114,139)                                   |
| Tax loss carried forward can be used against taxable profit, as specified:           |  |   |
| Available for the years 2014 through 2016  |  | 18,198                                      |
| Available to the year 2017   |  | 167,010                                     |
| Available to the year 2018   |  | 107,966                                     |
| Available to the year 2019   |  | 23,596                                      |
| Available to the year 2020   |  | 411,066                                     |
|  | _  | 727,836                                     |

#### 19. Other financial liabilities

| Name  | Accounts payable   |            |            |
|---|--|------------|------------|
| Accounts payable - Joint finance agreement         226,299         355,786           Foreign accounts payable         246,718         212,385           Current maturities of long-term liabilities         31.12.2013         31.12.2012           Loans from credit institutions         1,277,175         1,407,703           Obligation under finance leases         1,880         2,152           Other current liabilities         31.12.2013         31.12.2012           Value added tax, payable         31.12.2013         31.12.2012           Value added tax, payable offerred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925 | · •  | 31.12.2013 | 31.12.2012 |
| Foreign accounts payable         246,718         212,385           Current maturities of long-term liabilities         31.12.2013         31.12.2012           Loans from credit institutions         1,277,175         1,407,703           Obligation under finance leases         1,880         2,152           1,279,055         1,409,855           Other current liabilities         31.12.2013         31.12.2012           Value added tax, payable         14,883         20,964           Deferred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925 |  | ,          | ,          |
| Current maturities of long-term liabilities         1,389,854         1,271,036           Loans from credit institutions         31.12.2013         31.12.2012           Loans from credit institutions         1,277,175         1,407,703           Obligation under finance leases         1,880         2,152           1,279,055         1,409,855           Other current liabilities           Value added tax, payable         31.12.2013         31.12.2012           Value added tax, payable         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925             | • • •  | ,          | ,          |
| Current maturities of long-term liabilities         31.12.2013         31.12.2012           Loans from credit institutions         1,277,175         1,407,703           Obligation under finance leases         1,880         2,152           1,279,055         1,409,855           Other current liabilities           Value added tax, payable         31.12.2013         31.12.2012           Value added tax, payable         11,483         20,964           Deferred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925                                 | Toreign accounts payable   |            |            |
| Loans from credit institutions         1,277,175         1,407,703           Obligation under finance leases         1,880         2,152           1,279,055         1,409,855           Other current liabilities           31.12.2013         31.12.2012           Value added tax, payable         14,883         20,964           Deferred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925  | Current meturities of long term liabilities                          | .,000,001  | .,,,,,,    |
| Obligation under finance leases         1,880         2,152           Other current liabilities         31.12.2013         31.12.2012           Value added tax, payable         14,883         20,964           Deferred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925   | Current maturities of long-term nabilities                           | 31.12.2013 | 31.12.2012 |
| Other current liabilities         1,279,055         1,409,855           Value added tax, payable         31.12.2013         31.12.2012           Value added tax, payable         14,883         20,964           Deferred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925  | Loans from credit institutions                                       | 1,277,175  | 1,407,703  |
| Value added tax, payable         31.12.2013         31.12.2012           Value added tax, payable         14,883         20,964           Deferred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925  | Obligation under finance leases                                      |            |            |
| Value added tax, payable         14,883         20,964           Deferred revenue         11,437         30,440           Accrued pension contribution to The Pension Fund for State Employees         172,524         191,781           Salaries and related expenses payable         298,579         321,008           Accrued holiday commitment         686,293         634,452           Accrued interest, payable         126,365         146,791           Other liabilities         127,481         168,925   |  | 1,279,055  | 1,409,855  |
| Deferred revenue       11,437       30,440         Accrued pension contribution to The Pension Fund for State Employees       172,524       191,781         Salaries and related expenses payable       298,579       321,008         Accrued holiday commitment       686,293       634,452         Accrued interest, payable       126,365       146,791         Other liabilities       127,481       168,925  | Other current liabilities  | 31.12.2013 | 31.12.2012 |
| Deferred revenue       11,437       30,440         Accrued pension contribution to The Pension Fund for State Employees       172,524       191,781         Salaries and related expenses payable       298,579       321,008         Accrued holiday commitment       686,293       634,452         Accrued interest, payable       126,365       146,791         Other liabilities       127,481       168,925  | Value added tax, payable   | 14,883     | 20,964     |
| Salaries and related expenses payable       298,579       321,008         Accrued holiday commitment       686,293       634,452         Accrued interest, payable       126,365       146,791         Other liabilities       127,481       168,925  |  | 11,437     | 30,440     |
| Accrued holiday commitment       686,293       634,452         Accrued interest, payable       126,365       146,791         Other liabilities       127,481       168,925  | Accrued pension contribution to The Pension Fund for State Employees | 172,524    | 191,781    |
| Accrued interest, payable       126,365       146,791         Other liabilities       127,481       168,925   | Salaries and related expenses payable                                | 298,579    | 321,008    |
| Other liabilities         127,481         168,925   | Accrued holiday commitment   | 686,293    | 634,452    |
|   | Accrued interest, payable  | 126,365    | 146,791    |
| 1,437,561 1,514,360   | Other liabilities  | 127,481    | 168,925    |
|   |  | 1,437,561  | 1,514,360  |

#### 20. Financial risk

#### Financial instruments

The consolidated financial assets and liabilities are specified into following types of financial instruments:

| Financial assets                                       | 31.12.2013 | 31.12.2012 |
|--|------------|------------|
| Bank balance and cash                                  | 2,730,031  | 3,025,735  |
| Financial assets that are intended to hold to maturity | 390,033    | 430,687    |
| Loans and receivables                                  | 1,903,985  | 1,700,030  |
| Financial liabilities                                  | 31.12.2013 | 31.12.2012 |
| Other financial liabilities                            | 18,747,390 | 21,628,793 |

#### 20. Financial risk (continued)

Financial assets which are intended to hold to maturity, loans and advances and other financial liabilities are measured at amortized cost with effective interest method less impairment.

#### Risk management

The Company's Management monitors and manages the financial risks relating to the operations of the Company. These risks include interest rate risk, currency risk, market risk, credit risk and liquidity risk.

#### Interest rate risk

Interest rate risk is the risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Interest rate changes affect the expected cash flow of assets and liabilities which bear floating interest rates.

#### Sensitivity analysis

In the analysis below the effects of 50 and 100 basis points increase on profit or loss and equity are demonstrated. The sensitivity analysis below has been determined based on the exposure to interest rates at the balance sheet date. The analysis is prepared assuming the amount outstanding at the balance sheet date was outstanding for the whole year. The analysis assumes that all other variables than basis points are held constant. The sensitivity analysis does take into account tax effects. A positive amount below indicates an increase in profit and other equity. A decrease in basis points would have an opposite impact on income statement and equity.

Effects on profit or loss and other equity are the same as change in valuation of the underlying financial instruments is not charged directly to equity. Positive amount indicates increased profits and equity. Lower interest rates would have the same effect but in the opposite direction:

|  | 31.12.2013 |          | 3 31.12.2012 |           |
|--|------------|----------|--------------|-----------|
|  | 50 bps.    | 100 bps. | 50 bps.      | 100 bps.  |
| 50 1 1 1 1 1 1                             | (45.004)   | (04.004) | (55,000)     | (444.070) |
| Effects on profit or loss and other equity | (45,661)   | (91,321) | (55,936)     | (111,872) |

#### Foreign currency risk

Foreign currency risk is the risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency rates.

Foreign currency risk exposure does arise when there is a difference between assets and liabilities denominated in foreign currency.

The majority of assets of the Company are in the local currency, but some of the financial assets are denominated in foreign currency. The majority of the liabilities of the Company are denominated in foreign currencies. Following table details the currencies that affect the operations of the Company. Rates and volatility in exhange rates are based on mid rates.

|          | Year-end rate |        | Avera  | ge rate |
|----------|---------------|--------|--------|---------|
| Currency | 2013          | 2012   | 2013   | 2012    |
|          |               |        |        |         |
| EUR      | 158.50        | 169.80 | 162.38 | 160.73  |
| GBP      | 190.21        | 208.15 | 191.22 | 198.16  |
| JPY      | 1.096         | 1.495  | 1.256  | 1.570   |
| DKK      | 21.25         | 22.76  | 21.77  | 21.59   |
| NOK      | 18.92         | 23.04  | 20.83  | 21.50   |
| SEK      | 17.95         | 19.76  | 18.78  | 18.47   |
| USD      | 115.03        | 128.74 | 122.23 | 125.05  |
| CHF      | 129.19        | 140.64 | 131.91 | 133.35  |
| CAD      | 108.07        | 129.36 | 118.72 | 125.09  |

#### 20. Financial risk (continued)

#### Foreign currency risk 31.12.2013

| Foreign currency risk 51.12.2015      | Assets  | Liabilities   | Net balance  |
|---------------------------------------|---|---|--|
| <del>-</del>                          |   |   |  |
| EUR                                   | 401,906   | 4,459,312   | (4,057,406)  |
| GBP                                   | 217,790   | 1,036,746   | (818,956)  |
| JPY                                   | 21,246  | 891,866   | (870,621)  |
| CHF                                   | 81,906  | 3,508,288   | (3,426,382)  |
| DKK                                   | 25,352  | 11,676  | 13,676   |
| NOK                                   | 4,461   | 17,381  | (12,920)   |
| SEK                                   | 24,914  | 337,531   | (312,616)  |
| USD                                   | 293,186   | 3,858,977   | (3,565,791)  |
| CAD                                   | 526   | 0   | 526  |
|                                       |   |   |  |
| F                                     |   |   |  |
| Foreign currency risk 31.12.2012      | A t -   | Liebilitiee   | Not balance  |
| Foreign currency risk 31.12.2012      | Assets  | Liabilities   | Net balance  |
| Foreign currency risk 31.12.2012  EUR | Assets  | Liabilities 5,312,786   | Net balance<br>(4,997,325)   |
| _                                     |   |   |  |
| EUR                                   | 315,461   | 5,312,786   | (4,997,325)  |
| EUR                                   | 315,461<br>91,003   | 5,312,786<br>1,788,146  | (4,997,325)<br>(1,697,142)   |
| EUR                                   | 315,461<br>91,003<br>30,139                               | 5,312,786<br>1,788,146<br>1,295,901                                 | (4,997,325)<br>(1,697,142)<br>(1,265,762)                                    |
| EUR                                   | 315,461<br>91,003<br>30,139<br>89,431                     | 5,312,786<br>1,788,146<br>1,295,901<br>4,073,846                    | (4,997,325)<br>(1,697,142)<br>(1,265,762)<br>(3,984,416)                     |
| EUR                                   | 315,461<br>91,003<br>30,139<br>89,431<br>28,331           | 5,312,786<br>1,788,146<br>1,295,901<br>4,073,846<br>12,282          | (4,997,325)<br>(1,697,142)<br>(1,265,762)<br>(3,984,416)<br>16,049           |
| EUR                                   | 315,461<br>91,003<br>30,139<br>89,431<br>28,331<br>15,885 | 5,312,786<br>1,788,146<br>1,295,901<br>4,073,846<br>12,282<br>2,697 | (4,997,325)<br>(1,697,142)<br>(1,265,762)<br>(3,984,416)<br>16,049<br>13,188 |

#### Sensitivity analysis

The table below shows what effects 5% and 10% increase of the relevant foreign currency rate against the ISK would have on profit or loss and other equity. The table above details monetary assets and liabilities that are denomintated in foreign currency and the sensitivity analysis apply to. The foreign currency assets and liabilities in the sensitivity analysis are mainly foreign currency borrowings and foreign currency bank balances. The analysis assumes that all other variables than the relevant foreign currency rate are held constant. The sensitivity analysis does take into account tax effects. A positive amounts below indicates an increase in profit and other equity. A decrease of the relevant foreign currency rate against the ISK would have an opposite impact on profit or and other equity.

| Effects on profit or loss and equity | 31.12.2013 |           | 31.12.2012 |           |
|--------------------------------------|------------|-----------|------------|-----------|
| <u> </u>                             | 5%         | 10%       | 5%         | 10%       |
| EUR                                  | (162,296)  | (324,592) | (199,893)  | (399,786) |
| GBP                                  | (32,758)   | (65,517)  | (67,886)   | (135,771) |
| JPY                                  | (34,825)   | (69,650)  | (50,630)   | (101,261) |
| CHF                                  | (137,055)  | (274,111) | (159,377)  | (318,753) |
| DKK                                  | 547        | 1,094     | 642        | 1,284     |
| NOK                                  | (517)      | (1,034)   | 528        | 1,055     |
| SED                                  | (12,505)   | (25,009)  | (28,109)   | (56,218)  |
| USD                                  | (142,632)  | (285,263) | (129,555)  | (259,109) |
| CAD                                  | 21         | 42        | 98         | 196       |

## NOTES

#### 20. Financial risk (continued)

#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company monitors the credit risk development on a regular basis.

| Maximum credit risk              | Carrying amount |            |  |
|----------------------------------|-----------------|------------|--|
| -                                | 31.12.2013      | 31.12.2012 |  |
| Bonds and other long term assets | 405,577         | 472,448    |  |
| Accounts receivables             | 1,309,899       | 1,263,151  |  |
| Government treasury              | 0               | 42,624     |  |
| Other receivables                | 323,354         | 160,630    |  |
| Bank balances and cash           | 2,730,031       | 3,025,735  |  |
|                                  | 4,768,860       | 4,964,587  |  |

The maximum risk of the Company is the carrying amount itemized above.

#### Liquidity risk management

Liquidity risk is the risk that the company has difficulties to meet its financial commitments in the near future.

On a regular basis the Company monitors the liquidity balance, development and the effects of market environment.

|                         | Payable       | Payable between | Payable       |              |
|-------------------------|---------------|-----------------|---------------|--------------|
|                         | within 1 year | 1 - 4 years     | after 4 years | Total        |
| Liabilities 31.12.2013  |               |                 |               |              |
| Non-interest bearing    | 3,283,557     | 0               | 0             | 3,283,557    |
| Floating interest rates | 1,201,549     | 4,199,038       | 9,041,359     | 14,441,946   |
| Fixed interest rates    | 77,507        | 357,362         | 1,011,403     | 1,446,272    |
|                         | 4,562,613     | 4,556,400       | 10,052,762    | 19,171,775   |
| Assets 31.12.2013       |               |                 |               |              |
| Non-interest bearing    | 2,227,796     | 21,746          | 66,106        | 2,315,648    |
| Floating interest rates | 2,779,980     | 142,338         | 120,000       | 3,042,319    |
|                         | 5,007,776     | 164,084         | 186,106       | 5,357,967    |
| N. 41 -1 04 40 0040     | 445.400       | (4.000.040)     | (0.000.050)   | (40.040.000) |
| Net balance 31.12.2013  | 445,163       | (4,392,316)     | (9,866,656)   | (13,813,808) |
|                         | Davabla       | Davidla batica  | Davishla      |              |
|                         | Payable       | Payable between | Payable       | T. (.)       |
| Li-bilist 04 40 0040    | within 1 year | 1 - 4 years     | after 4 years | Total        |
| Liabilities 31.12.2012  | 0.000.004     |                 |               | 0.000.004    |
| Non-interest bearing    | 3,233,831     | 0               | 0             | 3,233,831    |
| Floating interest rates | 1,339,155     | 5,002,339       | 10,999,553    | 17,341,046   |
| Fixed interest rates    | 71,058        | 325,959         | 1,069,293     | 1,466,309    |
|                         | 4,644,044     | 5,328,298       | 12,068,845    | 22,041,187   |
| Assets 31.12.2012       |               |                 |               |              |
| Non-interest bearing    | 2,048,753     | 37,183          | 69,145        | 2,155,081    |
| Floating interest rates | 3,064,649     | 146,745         | 150,000       | 3,361,394    |
| Fixed interest rates    | 0             | 0               | 0             | 0            |
|                         | 5,113,403     | 183,927         | 219,145       | 5,516,475    |
| Net balance 31.12.2012  | 469,359       | (5,144,371)     | (11,849,700)  | (16,524,712) |

#### NOTES

#### 21. Other issues

#### **Revenues of International Air Navigation Services**

On the basis of a service agreement with the Ministry of the Interior, the Company offers air navigation services within the Icelandic, Greenland, and Faroese airspaces in accordance with the Icelandic Government's commitments in international agreements. For this obligation, there is a so called Joint Financing Agreement which was signed in 1956 between 13 member countries of ICAO. These member countries are now 24. The users of the service pay for the service in full.

#### Remaining balance on bugdet line

The remaining balances on the principal budget line 06-672 Airports and Air navigation services in The Treasury Accounts 2011 was ISK 1,176.1 million. This concerns the construction of extending the runway of Akureyri airport. The Ministry of Finance and Economic Affairs has made a claim that the Ministry of the Interior shall compensate this budget line and allocate part of Isavia's income from the service agreement to construction and operation. No changes because of this was entered into Treasury Accounts 2012. Isavia Ltd. considers this claim irrelevant to the Company.

#### 22. Other obligations

#### **Operating license**

Isavia Ltd. holds a license from the Iceland Civil Aviation Administration for the operations of air navigation services under regulation No. 631/2008 and a license for the operation of airports according to regulation No. 464/2007. The licenses are granted for variable periods. Licenses for the operations of air navigation services and Keflavik Airport, Reykjavik Airport, Akureyri Airport and Egilsstadir Airport are valid until 2016. Registered landing area or other airports including airports for scheduled flights are valid until 2017.

Under its operating license the Company is required to respect and meet all obligations within the range of responsibilities and the operational area of the airport, the runways and terminal at Keflavik Airport which the Icelandic government has undertaken, and may undertake.

In times of war, and in emergencies, the Company shall be obliged to grant the American Military Authorities, use of airport facilities at Keflavik Airport. The Defense Department of the Ministry for Foreign Affairs shall be responsible for liaising between the Company and the American Military Authorities, whether directly or indirectly.

#### Service agreement for construction

The service agreement between the Ministry of the Interior and the Company applies to maintenance and construction of airports. The company works with the Ministry of the Interior and prepares a proposal for maintance and construction which the company believes is neccessary to perform in accordance with the National Transportation Policy. The construction projects are included in this plan and are therefore agreed, according to the transportation policy. Payments are received according to a payment plan. In 2013 the amount for construction projects was in total ISK 355.1 million.

#### Service agreements for operations

On the basis of the service agreement with the Ministry of the Interior the Company provides navigation services in local airspace; operations, maintance and construction of airports and landing strips and publishes the AIP handbook.

The company is obliged to have in effect all legally binding insurance including liability insurance for air traffic control and airports. The liability coverage at year-end for air traffic control and airports amounted to USD 1,000,000,000 and for flight testing amounted to USD 500.000.

The Company's legally binding insurance is exempt from liability due to acts of terrorism. The Company has procured insurance against terrorism covering damage in air navigation services and airports amounting to approximately USD 150,000,000 and USD 15,000,000 at Keflavik Airport.

The company has purchased an idemnity insurance for the Board of Directors and Management which covers a loss up to USD 250,000,000.

#### Obligation due to employees

The Company has insured all its employees in accordance with applicable collective agreements, except certificates of insurance for air traffic controllers. According to collective agreements, the Company shall at its own expense ensure certification of each controller that has VFR and/or IFR qualifications. The Company has not purchased insurance and therefore has an obligation in accordance with applicable collective agreements, if loss of certifications occurs.

### NOTES

#### 23. Related parties

Related parties are those parties which have considerable influence over the Company, directly or indirectly, including parent company, owners or their families, large investors, key employees and their families and parties that are controlled or dependent on the Company, i.e. affiliates and joint ventures. Isavia Ltd. is a government owned private limited company and partial exemption is provided from the disclosure requirements for government-related entities in the revised version of IAS 24.

Disclosures regarding salaries for the Board of Directors and Managing Director is explained in note no. 5. Sales of goods and service to key management personnel and related parties where immaterial.

#### 24. Approval of financial statements

The financial statements were approved by the Board of Directors and authorised for issue on March 26th, 2014.

#### 25. Consolidated ratios

| From Statement of Comprehensive Income:   |  | 2013  | 2012  |
|---|--|---|---|
| Profitability Earnings before interests, taxes, depreciation a a) Contribution margin on operation b) Profit margin on operating revenue c) Earning per share (EPS) d) Return on equity |  | 4,469,620<br>22.56%<br>16.24%<br>0.58<br>24.27% | 3,822,800<br>20.78%<br>4.01%<br>0.13<br>6.54% |
| <ul><li>a) EBITDA/total revenue</li><li>c) Earnings per share (EPS)</li></ul>   | b) Net income/total revenue<br>d) Net income/average equity                    |   |   |
| From Balance sheet:   |  | 31.12.2013                                      | 31.12.2012                                    |
| Activity ratios e) Investment in inventories  |  | 0.02<br>0.58<br>7.99<br>15.44                   | 0.03<br>0.56<br>7.92<br>15.07                 |
| e) Inventory/revenues     f) Net income/average total assets  | g) Cost of goods sold/average inventory h) Reveneus/average accounts receivate |   |   |
| Liquidity ratios i) Quick or acid-test ratio j) Current ratio   |  | 1.13<br>1.24                                    | 1.13<br>1.26                                  |
| i) (Current assets - inventories)/average total ass   | ets j) Current assets/current liabilities                                      |   |   |
| Coverage ratios k) Equity ratio l) Internal value of shares   |  | 43.07%<br>2.66                                  | 34.88%<br>2.08                                |
| k) Shareholders equity/total assets   | I) Shareholders equity/capital stock   |   |   |
| From Cash flow:   |  | 2013  | 2012  |
| m) Net cash debt coverage   |  | 0.21<br>1.25<br>1.58                            | 0.16<br>4.79<br>1.64                          |
| m) Cash flow from operat./Total liabilities   | n) Paid in revenue/stated revenue<br>o) Cash flow from operat./net profit      |   |   |

# NOTES

#### 25. Consolidated ratios (continued)

| Cost of goods sold/income from retail division         19.61%         19.82%           Salaries and related expenses/operating revenues         41.69%         42.63%           Administrative expenses/operating revenues         2.60%         2.66%           Other operating expenses/operating revenues         13.54%         14.11%           Depreciation and amortization/operating revenue         8.34%         7.75%           Operating expenses/operating revenues         85.78%         86.97%           26. Statement of Cash Flows         2013         2012           Net profit         3,216,509         737,947           Depreciation and amortization         1,651,998         1,426,327           Other non-cash items         (1,600,307)         1,070,126           Other changes         858,881         255,199           Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294           Net cash provided by operating activities         4,031,825         3,535,334 |     | Operating expenses as percentage of revenues     | 2013        | 2012      |
|---|-----|--|-------------|-----------|
| Administrative expenses/operating revenues         2.60%         2.66%           Other operating expenses/operating revenues         13.54%         14.11%           Depreciation and amortization/operating revenue         8.34%         7.75%           Operating expenses/operating revenues         85.78%         86.97%           26. Statement of Cash Flows         2013         2012           Net profit         3,216,509         737,947           Depreciation and amortization         1,651,998         1,426,327           Other non-cash items         (1,600,307)         1,070,126           Other changes         858,881         255,199           Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294   |     | Cost of goods sold/income from retail division   | 19.61%      | 19.82%    |
| Other operating expenses/operating revenues         13.54%         14.11%           Depreciation and amortization/operating revenue         8.34%         7.75%           Operating expenses/operating revenues         85.78%         86.97%           26. Statement of Cash Flows         2013         2012           Net profit         3,216,509         737,947           Depreciation and amortization         1,651,998         1,426,327           Other non-cash items         (1,600,307)         1,070,126           Other changes         858,881         255,199           Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294  |     | Salaries and related expenses/operating revenues | 41.69%      | 42.63%    |
| Depreciation and amortization/operating revenues         8.34%         7.75%           Operating expenses/operating revenues         85.78%         86.97%           26. Statement of Cash Flows           Consolidation         2013         2012           Net profit         3,216,509         737,947           Depreciation and amortization         1,651,998         1,426,327           Other non-cash items         (1,600,307)         1,070,126           Other changes         858,881         255,199           Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294   |     | Administrative expenses/operating revenues       | 2.60%       | 2.66%     |
| Operating expenses/operating revenues         85.78%         86.97%           26. Statement of Cash Flows         2013         2012           Consolidation         2013         2012           Net profit         3,216,509         737,947           Depreciation and amortization         1,651,998         1,426,327           Other non-cash items         (1,600,307)         1,070,126           Other changes         858,881         255,199           Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294  |     | Other operating expenses/operating revenues      | 13.54%      | 14.11%    |
| 26. Statement of Cash Flows         Consolidation       2013       2012         Net profit       3,216,509       737,947         Depreciation and amortization       1,651,998       1,426,327         Other non-cash items       (1,600,307)       1,070,126         Other changes       858,881       255,199         Working capital provided by operating activities       4,127,081       3,489,598         Changes in:       Operating assets       (122,282)       (311,559)         Operating liabilities       27,027       357,294  |     | Depreciation and amortization/operating revenue  | 8.34%       | 7.75%     |
| Consolidation         2013         2012           Net profit         3,216,509         737,947           Depreciation and amortization         1,651,998         1,426,327           Other non-cash items         (1,600,307)         1,070,126           Other changes         858,881         255,199           Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294  |     | Operating expenses/operating revenues            | 85.78%      | 86.97%    |
| Net profit       3,216,509       737,947         Depreciation and amortization       1,651,998       1,426,327         Other non-cash items       (1,600,307)       1,070,126         Other changes       858,881       255,199         Working capital provided by operating activities       4,127,081       3,489,598         Changes in:       Operating assets       (122,282)       (311,559)         Operating liabilities       27,027       357,294  | 26. | Statement of Cash Flows                          |             |           |
| Depreciation and amortization       1,651,998       1,426,327         Other non-cash items       (1,600,307)       1,070,126         Other changes       858,881       255,199         Working capital provided by operating activities       4,127,081       3,489,598         Changes in:       0         Operating assets       (122,282)       (311,559)         Operating liabilities       27,027       357,294   |     | Consolidation                                    | 2013        | 2012      |
| Depreciation and amortization       1,651,998       1,426,327         Other non-cash items       (1,600,307)       1,070,126         Other changes       858,881       255,199         Working capital provided by operating activities       4,127,081       3,489,598         Changes in:       (122,282)       (311,559)         Operating liabilities       27,027       357,294  |     | Net profit                                       | 3,216,509   | 737,947   |
| Other changes         858,881         255,199           Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294  |     |  | 1,651,998   | 1,426,327 |
| Working capital provided by operating activities         4,127,081         3,489,598           Changes in:         (122,282)         (311,559)           Operating liabilities         27,027         357,294   |     | Other non-cash items                             | (1,600,307) | 1,070,126 |
| Changes in:       (122,282)       (311,559)         Operating liabilities       27,027       357,294  |     | Other changes                                    | 858,881     | 255,199   |
| Operating assets         (122,282)         (311,559)           Operating liabilities         27,027         357,294   |     | Working capital provided by operating activities | 4,127,081   | 3,489,598 |
| Operating liabilities         27,027         357,294  |     | Changes in:                                      |             |           |
|   |     | Operating assets                                 | (122,282)   | (311,559) |
| Net cash provided by operating activities 4,031,825 3,535,334   |     | Operating liabilities                            | 27,027      | 357,294   |
|   |     | Net cash provided by operating activities        | 4,031,825   | 3,535,334 |





